

Psychology 160
Spring 2005
Midterm 2

Send your review questions by Email to: psych160examquestions@yahoo.com by Saturday, April 2nd at 5pm. **Specific** questions submitted by Email will be given priority at the review session (Monday, April 4th 11-12pm, 1 Pimentel). By specific, we mean questions about clarifying a concept you are having difficulty with, and not: 1) What is Chapter 4 about? 2) What questions will be on the exam? 3) What is the essay going to be?

Chapter 4 – Social Perception

correspondent inferences, Kelley's critique of Jones & Davis, Kelley's covariation model of attribution (entity and person), self-image biases, halo effect, spurters (Rosenthal, 1968), self-fulfilling prophecy (also in Chapter 3), college bowl study (Ross, 1977), two step process of attribution, actor/observer difference, perceptual salience, spotlight effect, self-serving attributions, belief in a just world,

Chapter 3 – Social Judgment

Schema, heuristics, availability, representativeness, statistical heuristics (regression to the mean, base rates, and sampling issues), anchoring and adjustment, hot hand (Gilovich, Tversky, et. al., 1985), endowment effect (Thaler, 1980), prospect theory (Kahneman & Tversky), rational choice theory, topical accounts, priming, counterfactual thinking

Chapter 13 – Stereotypes and Prejudice

Stereotype threat (Steele & Aronson), stereotype, prejudice, discrimination, jigsaw classroom, automatic and controlled processing (Devine, 1989), normative conformity, minimal group effect (Tajfel & Turner and Brewer, 1979), Robber's Cave (Sherif), realistic conflict theory, contact hypothesis (six conditions), outgroup homogeneity, ethnocentrism (Brewer, 1974)

Chapter 5 – The Self

social-comparison theory, independent self, interdependent self, misattribution of arousal (Dutton & Aron, 1974), two-factor theory of emotion (Schachter & Singer, 1962), intrinsic and extrinsic motivation