

# EW MBA 296 (Fall 2015)

## Section 6

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December 3, 2015

# Agenda for Today

- ▶ Practice Problem # 1: Cheese, Please
- ▶ Why do we care about F-test?
- ▶ Practice Problem # 2: Advertising: TV or Print?

# Practice Problem # 1: Cheese, Please

As cheddar cheese matures, a variety of chemical processes take place. The taste of matured cheese is related to the concentration of several chemicals in the final product. In a study of cheddar cheese from the LaTrobe Valley of Victoria, Australia, a sample of 30 cheeses were analyzed for their chemical composition and were subjected to taste tests. The variables measured during the study include:

- ▶ *Taste*: Subjective taste test score, ranging from 0-100, obtained by combining the scores of several tasters. The higher the score, the better.
- ▶ *LogH2S*: Log of concentration of hydrogen sulfide in parts per thousands
- ▶ *LogAcetic*: Log of concentration of acetic acid in parts per thousand
- ▶ *Lactic*: Concentration of lactic acid in parts per thousand



# Practice Problem # 1: Cheese, Please

(1a) You begin with a regression of *Taste* on *H2S*, and you obtain the following regression output. Interpret the coefficient of *H2S* in words.

| <i>Regression Statistics</i> |            |
|------------------------------|------------|
| Multiple R                   | 0.75575227 |
| R Square                     | 0.5711615  |
| Adjusted R Square            | 0.55584584 |
| Standard Error               | 10.8333823 |
| Observations                 | 30         |

## ANOVA

|            | <i>df</i> | <i>SS</i>   | <i>MS</i>  | <i>F</i>   | <i>Significance F</i> |
|------------|-----------|-------------|------------|------------|-----------------------|
| Regression | 1         | 4376.74585  | 4376.74585 | 37.2926453 | 1.37378E-06           |
| Residual   | 28        | 3286.140816 | 117.362172 |            |                       |
| Total      | 29        | 7662.886667 |            |            |                       |

|           | <i>Coefficients</i> | <i>Standard Error</i> | <i>t Stat</i> | <i>P-value</i> | <i>Lower 95%</i> | <i>Upper 95%</i> |
|-----------|---------------------|-----------------------|---------------|----------------|------------------|------------------|
| Intercept | -9.7868374          | 5.957910275           | -1.6426628    | 0.11163772     | -21.9910634      | 2.41738853       |
| LogH2S    | 5.77608861          | 0.945849964           | 6.10677045    | 1.3738E-06     | 3.838602787      | 7.71357443       |

# Practice Problem # 1: Cheese, Please

(1b) Now you regress *Taste* on all 3 chemical compounds (*LogAcetic*, *LogH2S*, *Lactic*). The table below presents the regression results.

- (i) What is the F-statistic of this model?
- (ii) What is the p-value associated with this *F*-statistic?
- (iii) Calculate the F-statistic by hand, and verify that you obtain the same result as in the regression table.

| Regression Statistics |            |
|-----------------------|------------|
| Multiple R            | 0.80732564 |
| R Square              | 0.65177469 |
| Adjusted R Square     | 0.61159485 |
| Standard Error        | 10.1307056 |
| Observations          | 30         |

## ANOVA

|            | <i>df</i> | <i>SS</i>   | <i>MS</i>  | <i>F</i>   | <i>Significance F</i> |
|------------|-----------|-------------|------------|------------|-----------------------|
| Regression | 3         | 4994.47558  | 1664.82519 | 16.2214343 | 3.81018E-06           |
| Residual   | 26        | 2668.411086 | 102.631196 |            |                       |
| Total      | 29        | 7662.886667 |            |            |                       |

|           | <i>Coefficients</i> | <i>Standard Error</i> | <i>t Stat</i> | <i>P-value</i> | <i>Lower 95%</i> | <i>Upper 95%</i> |
|-----------|---------------------|-----------------------|---------------|----------------|------------------|------------------|
| Intercept | -28.87677           | 19.73541835           | -1.4631952    | 0.15539915     | -69.443503       | 11.6899638       |
| LogAcetic | 0.32774129          | 4.45975656            | 0.0734886     | 0.94197977     | -8.83941961      | 9.49490219       |
| LogH2S    | 3.91184107          | 1.248430294           | 3.13340768    | 0.00424708     | 1.345655852      | 6.4780263        |
| Lactic    | 19.6705434          | 8.629054829           | 2.27957102    | 0.03107948     | 1.933267124      | 37.4078196       |

# Practice Problem # 1: Cheese, Please

- (1c) Consider the same regression as in part (b).
- (i) Suppose that you wish to test whether *all* of the explanatory variables collectively have no effect on the taste of the cheese. State the null and alternative hypothesis.
  - (ii) Carry out the hypothesis test from part (i) at the 5% level. Do you reject or fail to reject  $H_0$ ?
  - (iii) Interpret the result of your hypothesis test from part (ii).

# Practice Problem # 1: Cheese, Please

(1d) Point to two specific pieces of evidence in the regression from part (b) that suggest the presence of collinearity.

| <i>Regression Statistics</i> |            |
|------------------------------|------------|
| Multiple R                   | 0.80732564 |
| R Square                     | 0.65177469 |
| Adjusted R Square            | 0.61159485 |
| Standard Error               | 10.1307056 |
| Observations                 | 30         |

## ANOVA

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|------------|-----------|-------------|------------|------------|-----------------------|
| Regression | 3         | 4994.47558  | 1664.82519 | 16.2214343 | 3.81018E-06           |
| Residual   | 26        | 2668.411086 | 102.631196 |            |                       |
| Total      | 29        | 7662.886667 |            |            |                       |

|           | <i>Coefficients</i> | <i>Standard Error</i> | <i>t Stat</i> | <i>P-value</i> | <i>Lower 95%</i> | <i>Upper 95%</i> |
|-----------|---------------------|-----------------------|---------------|----------------|------------------|------------------|
| Intercept | -28.87677           | 19.73541835           | -1.4631952    | 0.15539915     | -69.443503       | 11.6899638       |
| LogAcetic | 0.32774129          | 4.45975656            | 0.0734886     | 0.94197977     | -8.83941961      | 9.49490219       |
| LogH2S    | 3.91184107          | 1.248430294           | 3.13340768    | 0.00424708     | 1.345655852      | 6.4780263        |
| Lactic    | 19.6705434          | 8.629054829           | 2.27957102    | 0.03107948     | 1.933267124      | 37.4078196       |

# Practice Problem # 1: Cheese, Please

## Regression of *Taste* on *LogH2S*

### *Regression Statistics*

|                   |            |
|-------------------|------------|
| Multiple R        | 0.75575227 |
| R Square          | 0.5711615  |
| Adjusted R Square | 0.55584584 |
| Standard Error    | 10.8333823 |
| Observations      | 30         |

### ANOVA

|            | <i>df</i> | <i>SS</i>   | <i>MS</i>  | <i>F</i>   | <i>Significance F</i> |
|------------|-----------|-------------|------------|------------|-----------------------|
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|           | <i>Coefficients</i> | <i>Standard Error</i> | <i>t Stat</i> | <i>P-value</i> | <i>Lower 95%</i> | <i>Upper 95%</i> |
|-----------|---------------------|-----------------------|---------------|----------------|------------------|------------------|
| Intercept | -9.7868374          | 5.957910275           | -1.6426628    | 0.11163772     | -21.9910634      | 2.41738853       |
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## Practice Problem # 1: Cheese, Please

(1e) Suppose that you run an additional regression where you keep all 3 explanatory variables (*LogAcetic*, *LogH2S*, *Lactic*), and include an additional variable called *Time*, which is the number of days the cheese has been aged. In comparing this new model that uses 4 explanatory variable to the previous model which uses 3 explanatory variables, what change would you expect to see in the value of the R-squared?

Select one from the following options.

- (1) The new model's R-squared value is lower.
- (2) The new model's R-squared value is higher.
- (3) Cannot tell from the information given.

## Practice Problem # 1: Cheese, Please

(1f) Continued from part (e): What change would you expect to see in the value of the F-statistic?

Select one from the following options.

- (1) The new model's F-statistic is lower.
- (2) The new model's F-statistic is higher.
- (3) Cannot tell from the information given.

# Why do we care about F-test?

I can think of the following three reasons.

**Reason # 1:** It helps us to understand the overall explanatory power of our  $X$  variables. Consider the regression from Lecture # 12.

**Reason # 2:** It helps us to diagnose collinearity problems, as seen in Question 1d of the previous exercise. We can compare the  $F$ -stat with the individual  $t$ -stats to determine whether collinearity is present.

**Reason # 3:** In some cases the  $F$ -stat for the hypothesis that all explanatory variables are zero is the focus of the study. For example:

- ▶ Suppose we wanted to know how economic policies affects economic growth.
- ▶ For our explanatory variables, we may include several policy instruments (balanced budgets, inflation, trade openness, etc.).
- ▶ We could conduct a hypothesis test to determine if all of these policies variables are jointly significantly different from zero.
- ▶ This hypothesis is potentially the one of interest: theory rarely tells us which particular policy variable is important, but rather a broad category of variables.

# Aside: Why do we care about F-test?

Regression from Lecture # 12

| Source   | SS         | df | MS         |                 |        |  |
|----------|------------|----|------------|-----------------|--------|--|
| Model    | 284849698  | 20 | 14242484.9 | Number of obs = | 81     |  |
| Residual | 768332997  | 60 | 12805549.9 | F( 20, 60) =    | 1.11   |  |
|          |            |    |            | Prob > F =      | 0.3621 |  |
|          |            |    |            | R-squared =     | 0.2705 |  |
|          |            |    |            | Adj R-squared = | 0.0273 |  |
|          |            |    |            | Root MSE =      | 3578.5 |  |
| Total    | 1.0532e+09 | 80 | 13164783.7 |                 |        |  |

| dow      | Coef.     | Std. Err. | t     | P> t  | [95% Conf. Interval] |          |
|----------|-----------|-----------|-------|-------|----------------------|----------|
| random1  | 35.80516  | 481.0383  | 0.07  | 0.941 | -926.4148            | 998.0251 |
| random2  | 247.2956  | 392.14    | 0.63  | 0.531 | -537.1012            | 1031.692 |
| random3  | 912.3516  | 481.8561  | 1.89  | 0.063 | -51.50411            | 1876.207 |
| random4  | 80.44477  | 534.8426  | 0.15  | 0.881 | -989.3997            | 1150.289 |
| random5  | 266.1893  | 470.0973  | 0.57  | 0.573 | -674.1454            | 1206.524 |
| random6  | -67.22133 | 490.011   | -0.14 | 0.891 | -1047.389            | 912.9465 |
| random7  | 512.3638  | 417.5273  | 1.23  | 0.225 | -322.8152            | 1347.543 |
| random8  | -305.2283 | 539.4625  | -0.57 | 0.574 | -1384.314            | 773.8573 |
| random9  | 75.60148  | 492.9816  | 0.15  | 0.879 | -910.5085            | 1061.711 |
| random10 | -764.1952 | 483.6255  | -1.58 | 0.119 | -1731.59             | 203.1998 |
| random11 | 106.9755  | 434.1365  | 0.25  | 0.806 | -761.4267            | 975.3778 |
| random12 | 591.6559  | 498.2542  | 1.19  | 0.240 | -405.0009            | 1588.313 |
| random13 | 318.5282  | 393.0607  | 0.81  | 0.421 | -467.7102            | 1104.767 |
| random14 | 372.8452  | 522.5232  | 0.71  | 0.478 | -672.3568            | 1418.047 |
| random15 | 23.61284  | 426.5991  | 0.06  | 0.956 | -829.7123            | 876.938  |
| random16 | -735.4908 | 449.7786  | -1.64 | 0.107 | -1635.182            | 164.2002 |
| random17 | 1237.224  | 446.4344  | 2.77  | 0.007 | 344.2219             | 2130.225 |
| random18 | -731.3945 | 467.363   | -1.56 | 0.123 | -1666.26             | 203.4707 |
| random19 | 699.8461  | 463.0684  | 1.51  | 0.136 | -226.4285            | 1626.121 |
| random20 | -118.2315 | 454.6812  | -0.26 | 0.796 | -1027.729            | 791.2663 |
| _cons    | 2685.739  | 484.8051  | 5.54  | 0.000 | 1715.984             | 3655.493 |

The t-statistic on the coefficient of *random17* is really high, but the overall explanatory power of the regression is low. This provides evidence that the high t-stat for the coefficient on *random17* is likely due to chance.

## Practice Problem # 2: Advertising: TV or Print?

You are a manager charged with allocating advertising dollars between TV ads and print ads. You have a dataset describing spending and sales at the company during the previous 200 months. You start by regressing company sales on TV ad spending:

|                         |        |
|-------------------------|--------|
| R Square                | 0.07   |
| Adjusted R Square       | 0.07   |
| F-Statistic             | 15.61  |
| p-value for F-statistic | 0.0001 |

|                      | <i>Coefficients</i> | <i>Standard Error</i> | <i>t Stat</i> | <i>P-value</i> |
|----------------------|---------------------|-----------------------|---------------|----------------|
| Intercept            | 2556.1              | 233.9                 | 10.93         | 0.00           |
| TV Ads (millions \$) | 9.01                | 2.28                  | 3.95          | 0.00           |

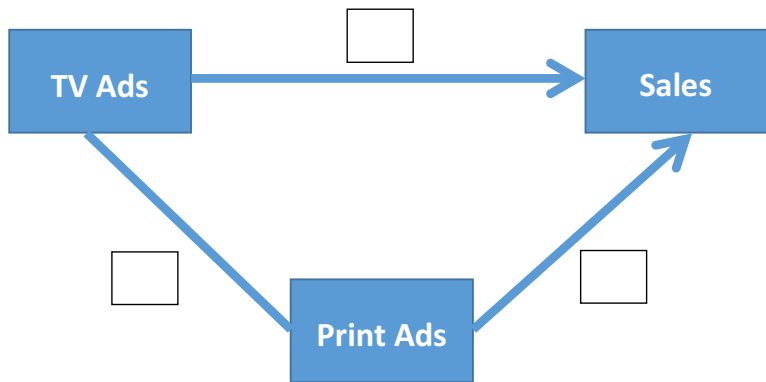
Next, you add print advertising to the regression:

|                         |        |
|-------------------------|--------|
| R Square                | 0.07   |
| Adjusted R Square       | 0.07   |
| F-Statistic             | 7.94   |
| p-value for F-Statistic | 0.0005 |

|                         | <i>Coefficients</i> | <i>Standard Error</i> | <i>t Stat</i> | <i>P-value</i> |
|-------------------------|---------------------|-----------------------|---------------|----------------|
| Intercept               | 2486.5              | 264.4                 | 9.41          | 0.00           |
| TV Ads (millions \$)    | 5.75                | 6.18                  | 0.93          | 0.35           |
| Print Ads (millions \$) | 3.96                | 6.97                  | 0.57          | 0.56           |

(2a) Construct a path diagram to describe the relationship among sales, TV ad spending, and print ad spending. Is the correlation between TV ads and print ads positive, negative or zero?

## Practice Problem # 2: Advertising: TV or Print?



## Practice Problem # 2: Advertising: TV or Print?

(2b) Mark each of the following statements TRUE or FALSE.

- (i) In the MRM of sales on TV ad spending and print ad spending, the  $R^2$  is 0.07. In the SRM of sales on TV advertising alone, the  $R^2$  is also 0.07. Therefore, the  $R^2$  of a regression of sales on print advertising alone would be 0.00.
- (ii) The  $F$ -statistic in the MRM of sales on TV ad spending and print ad spending is used to test the null hypothesis that the intercept, the slope of TV ad spending, and the slope of print ad spending are all zero.

## Practice Problem # 2: Advertising: TV or Print?

(2c) Well trained at the Haas School of Business, you immediately recognize in the regression results several signs of collinearity. List two. For each of the two, refer to specific features of the regression results above, and explain briefly why it is a sign of collinearity.



## Practice Problem # 2: Advertising: TV or Print?

Regression of sales on TV ad spending:

|                         |        |
|-------------------------|--------|
| R Square                | 0.07   |
| Adjusted R Square       | 0.07   |
| F-Statistic             | 15.61  |
| p-value for F-statistic | 0.0001 |

|                      | <i>Coefficients</i> | <i>Standard Error</i> | <i>t Stat</i> | <i>P-value</i> |
|----------------------|---------------------|-----------------------|---------------|----------------|
| Intercept            | 2556.1              | 233.9                 | 10.93         | 0.00           |
| TV Ads (millions \$) | 9.01                | 2.28                  | 3.95          | 0.00           |

Regression of sales on TV ad spending and Print ad spending:

|                         |        |
|-------------------------|--------|
| R Square                | 0.07   |
| Adjusted R Square       | 0.07   |
| F-Statistic             | 7.94   |
| p-value for F-Statistic | 0.0005 |

|                         | <i>Coefficients</i> | <i>Standard Error</i> | <i>t Stat</i> | <i>P-value</i> |
|-------------------------|---------------------|-----------------------|---------------|----------------|
| Intercept               | 2486.5              | 264.4                 | 9.41          | 0.00           |
| TV Ads (millions \$)    | 5.75                | 6.18                  | 0.93          | 0.35           |
| Print Ads (millions \$) | 3.96                | 6.97                  | 0.57          | 0.56           |

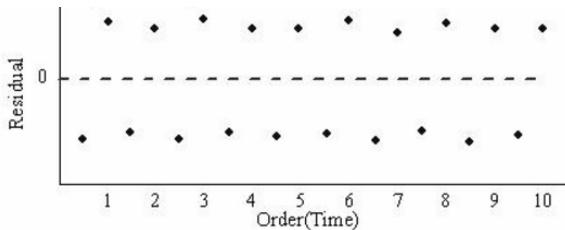
## Practice Problem # 2: Advertising: TV or Print?

(2d) Based on the regression evidence, one of your colleagues argues that the company should be spending more on TV advertising, and less on print advertising. Do you agree? Briefly explain.

## Practice Problem # 2: Advertising: TV or Print?

(2e) Recall that the data contain TV/Print ad spending and sales during the previous 200 months. Suppose that after you estimated the regression of sales on TV Ads and Print Ads, you plotted the residuals vs month as shown below. Do you detect any violation of the MRM assumptions using this graph?

Note: The graph shows only the first 10 months as an example, but assume that the rest of the months look the same.





even staring at a wall  
becomes interesting  
while studying